

Ken Karius

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Objective

To obtain an Area Manager, Sales Representative, or Purchasing position within an established building materials/construction supply company.

Skills & Abilities

MANAGEMENT

- Worked in managerial positions from 1990 through present day with increasing areas of responsibility
- Understand all aspects of the business by starting at the ground up as Yard Worker, Sales Associate, Branch Manager, and ultimately Saskatchewan Operations Manager.
- Key member of the Head Office Management Team.

SALES

- Oversaw \$14 million in regional sales and managed yard managers through Saskatchewan.
- All positions worked have involved sales and customer service.
- In position of Operations Manager, assisted the owner in the succession plan and transition of North American Lumber's retail division. This involved approaching potential buyers for multiple individual yard locations. Upon finalization of deals, responsible for all aspects of closing the sale transactions.

COMMUNICATION

- Excels at communicating through written, verbal, and technological methods.

LEADERSHIP

- Strong leadership skills evident through increasingly responsible managerial positions.
- Assisted in the planning and execution of a major corporate restructuring in 2015.
- Volunteer work includes team building and coaching young men in minor hockey and Junior A.

Experience

SASKATCHEWAN OPERATIONS MANAGER | NORTH AMERICAN LUMBER | 2014-PRESENT

- Overseeing 12 individual yards and managers, manager training, large-scale inventory, material purchasing, locating suppliers, acquisition of potential buyers, transacting business sales through transfer of ownership

COUNCILLOR | MELVILLE CITY COUNCIL | 2006-2015

- Representative on the following community boards: Police Commission, Chamber of Commerce, Recreation, Union Negotiations, Regional Park Authority, and Tourism
- Active member of several volunteer boards involved in the planning, fundraising, and construction of the Melville Horizon Credit Union Centre.

MANAGER | NORTH AMERICAN LUMBER - MELVILLE | 2000-2014

- Overseeing staff, sales, customer relations, inventory control, estimating, manual account and reporting

ASSISTANT MANAGER | NORTH AMERICAN LUMBER - MELVILLE | 1990-2000

- Yard work, delivering, sales, inventory control, estimating, manual accounting and reporting

LABOURER | WILLIAMS LUMBER & FUEL | 1981-1990

- Retail sales, truck driving, yard/warehouse labour, invoicing, estimating, stock control, purchasing

Education

HIGH SCHOOL DIPLOMA | JUNE 1981 | MELVILLE COMPREHENSIVE HIGH SCHOOL

Volunteer

GOVERNOR | PARKLAND COMMUNITY COLLEGE BOARD | 2018-PRESENT

DIRECTOR/CHAIRMAN | MELVILLE MINOR SPORTS BOARD | 1995-2011

COACH | MELVILLE MINOR HOCKEY | 1995-2011

HEAD COACH | MELVILLE MILLIONAIRES JUNIOR "A" | 1989-1990

ASSISTANT COACH | MELVILLE MILLIONAIRES JUNIOR "A" | 1987-1988

References

Martha Konantz

North American Lumber Owner

(204) 942 8121

(204) 960 3968 (C)

Walter Strelasky

Mayor of the City of Melville

(306) 728 4409

Mark Kennedy

Star Building Materials

Vice President

(204) 391 1487

Philip Temple

Timbermart Ltd.

Regional Director of Member Services

(403) 561 8650