**Nick Daigle**

**Experienced Account Manager**

154 Brock Street

Brockville, On. K6V 4G4

613.802.9734

nicholasadaigle@gmail.com

**Skills**

Excellent attention to detail, able to work in a fast-paced environment, able to work independently or as part of a team experienced with company travel and trade-shows, maintains exceptional customer relationships and sales.

Strong leadership and ability to close new client sales and meet existing client needs.

**Experience**

**Coleman and Associates /** Account Manager

June 2023 - Current

● B2B Sales

● Trade Show set-up, tear down, and staffing

● Product Inspection

● In-store Merchandising

● Training

● Managing large volume, multi-location clients through central purchasing and at location level

● Client Relationship Management

● Acquiring Clients

● Competitor Comparisons

● Presentations

● Market Research

**BE Power Equipment/** Territory Sales Manager

April 2022 – May 2023

● B2B Sales

● Trade Show set-up, tear down, and staffing

● Product Inspection

● In-store Merchandising

● Training

● Managing large volume, multi-location clients through central purchasing and at location level

● Client Relationship Management

● Acquiring Clients

● Competitor Comparisons 

**Brandt Truck & Trailer /** Outside Parts Sales & Support

March 2020 - April 2022

● B2B Sales

● Maintaining current product knowledge

● Product Inspection

● Sales Promotion

● Client Relationship Management

● Acquiring Clients

● Competitor Comparisons

● Locating correct parts based on VIN through Paccar specific software

● Delivering parts as needed

● Maintaining a strong relationship with inside parts staff

**Coleman and Associates /** Sales and Marketing

February 2008 - March 2020

● B2B Sales

● Trade Show set-up, tear down, and staffing

● Product Inspection

● In-store Merchandising

● Training

● Shipping/Receiving

● Client Relationship Management

● Acquiring Clients

● Competitor Comparisons

● Presentations

● Licensed Forklift Operator

● Market Research

**Volunteer Work**

**Brockville Soccer Club /** Various

January 2018- Current

● Reach out and schedule existing coaches and recruit and train new coaches for the soccer club seasons.

● Assist with team and coach roster.

● Organize sign-up day with board, attend and assist parents.

● Coach minor league soccer team every weekend.

● Ensure all coaches and teams needs are met throughout the season.

● Assist the Board with any other tasks that arise.

● Attend monthly meetings and continue to be an active participant in the Club marketing efforts.

References Available Upon Request.